

Face the Future

SECURING THE ROAD MAP TO YOUR FUTURE-READY NETWORK

Facing the future requires enterprises to embark on a digital transformation, employing new technologies such as AI, big data, IoT, and the cloud. Enterprises need a long-term, trusted partner who will support them on their journey and understand their vision. Switch from Brocade/Extreme to Juniper Networks and align your enterprise with an innovation leader that places **scalable solutions, high availability, productivity, security, and R&D** at the forefront, all while keeping simplicity and savings in mind.



In March 2017, Extreme Networks announced it will acquire Brocade's data center networking business. This acquisition has hindered Brocade/Extreme's ability to meet your long-term goals. They can no longer deliver networking solutions that will help you embark on your digital transformation journey. Juniper Networks can.

DATA DEMANDS AND SCALABLE NETWORKS

Data proliferation demands scalable networks that are reliable, secure, and offer a single-pane view to manage. Can your network support distributed applications with high availability?

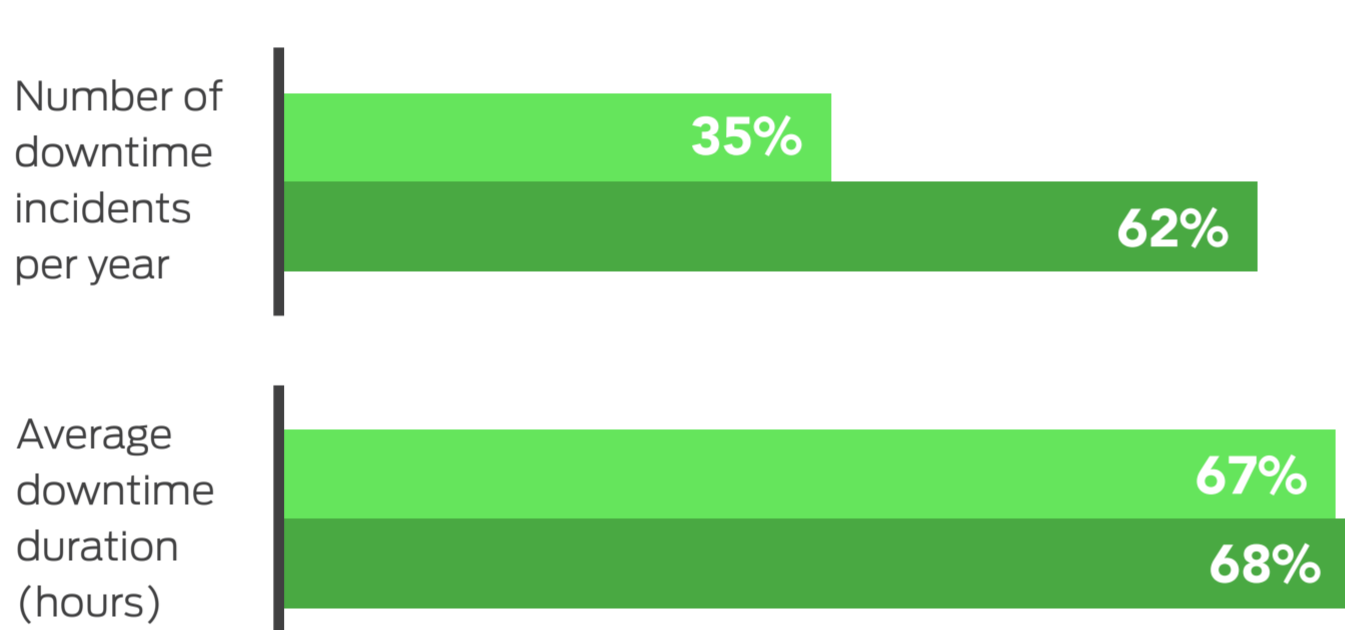
"We chose Juniper equipment because of their performance, feature set, and consistent reliability. The MX platform meets our ongoing needs as the requirements change, and it allows us to meet our user needs more readily without finding new hardware solutions."

—A senior network engineer at a U.S. research facility

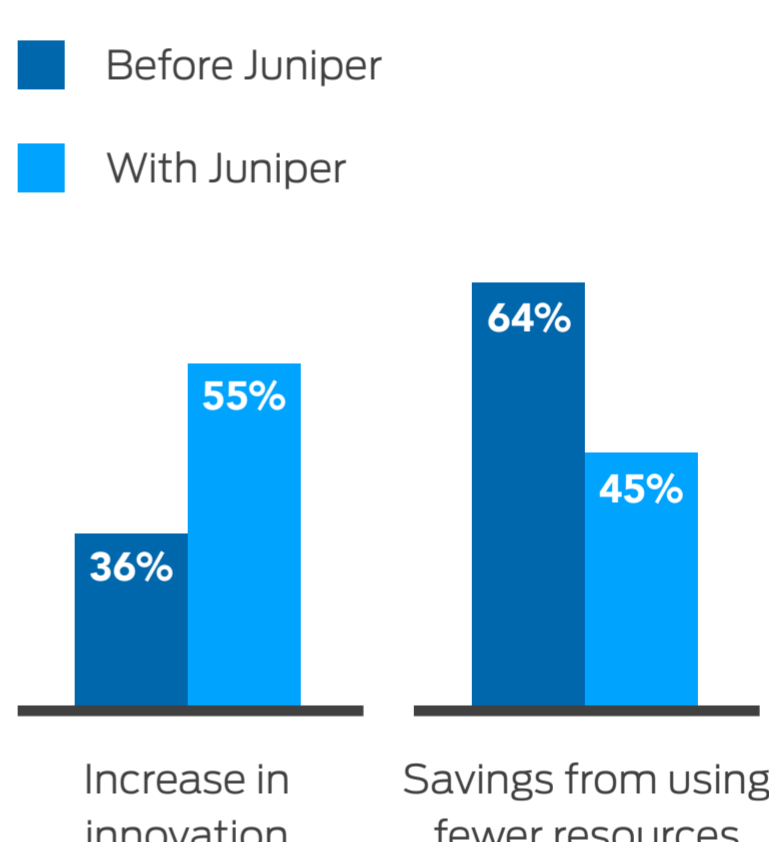


Manually configuring a network increases the probability of human error. Juniper Networks can drastically reduce your system's downtime and prevent significant obstacles to agility.¹

- Planned downtime improvement
- Unplanned downtime improvement



Companies that switch see increased innovation and cost reductions.¹



COMMITTED TO A MODERN NETWORK

Juniper Networks knows that innovation is the key to the future and is committed to R&D. In 2016 alone, Juniper spent **\$263 million** on R&D. This is an investment in the future—an investment in your enterprise's future. It ensures long-term value that translates to security, new products, and support services. You'll also notice benefits as it relates to **Juniper Networks' Total Cost of Ownership (TCO)**.

Long-Term Benefits & Total Cost of Ownership



< 9 months
payback period on a 349%
return on investment



33%
network cost reduction



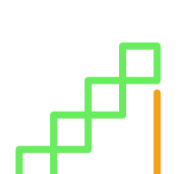
86%
downtime reduction to
improve productivity



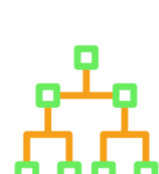
24% → 54%
increased innovation

SECURE FUTURE-PROOF SOLUTIONS

With Brocade/Extreme, your network team faces uncertainty. The impact can be costly; it can affect your systems, product support, and day-to-day operations. Juniper Networks offers support and builds products for a better future. With ongoing innovation and thought leadership in the industry, Juniper gives you a complete and broad portfolio that:



Focuses on ongoing innovation and investment in R&D



Is robust for mission-critical networks



Offers an automated software-defined secure network (SDSN)



Juniper Networks delivers an open, reliable, and secure network so that the focus can be on securely growing your business.

Highlighted Features in Juniper Networks' Future-Proof Portfolio:

- Security
- Routing
- Switching
- Operating System

The future is fast-approaching, so there's no need to commit to Brocade/Extreme and their inability to meet your enterprise's long-term goals. Juniper Networks is an industry leader with agile and highly available solutions that can help you pave your way to the future.

Visit juniper.net/navigate-your-future to start looking toward the future, today.



¹ "Proving the Business Value of Network Transformation," IDC/Juniper Networks, 2016